

# Wie ArrowSphere ihr tägliches Cloud & IoT Geschäft vereinfacht

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University 2018

# IoT: Get Connected

Daten sind das Öl des 21. Jahrhunderts

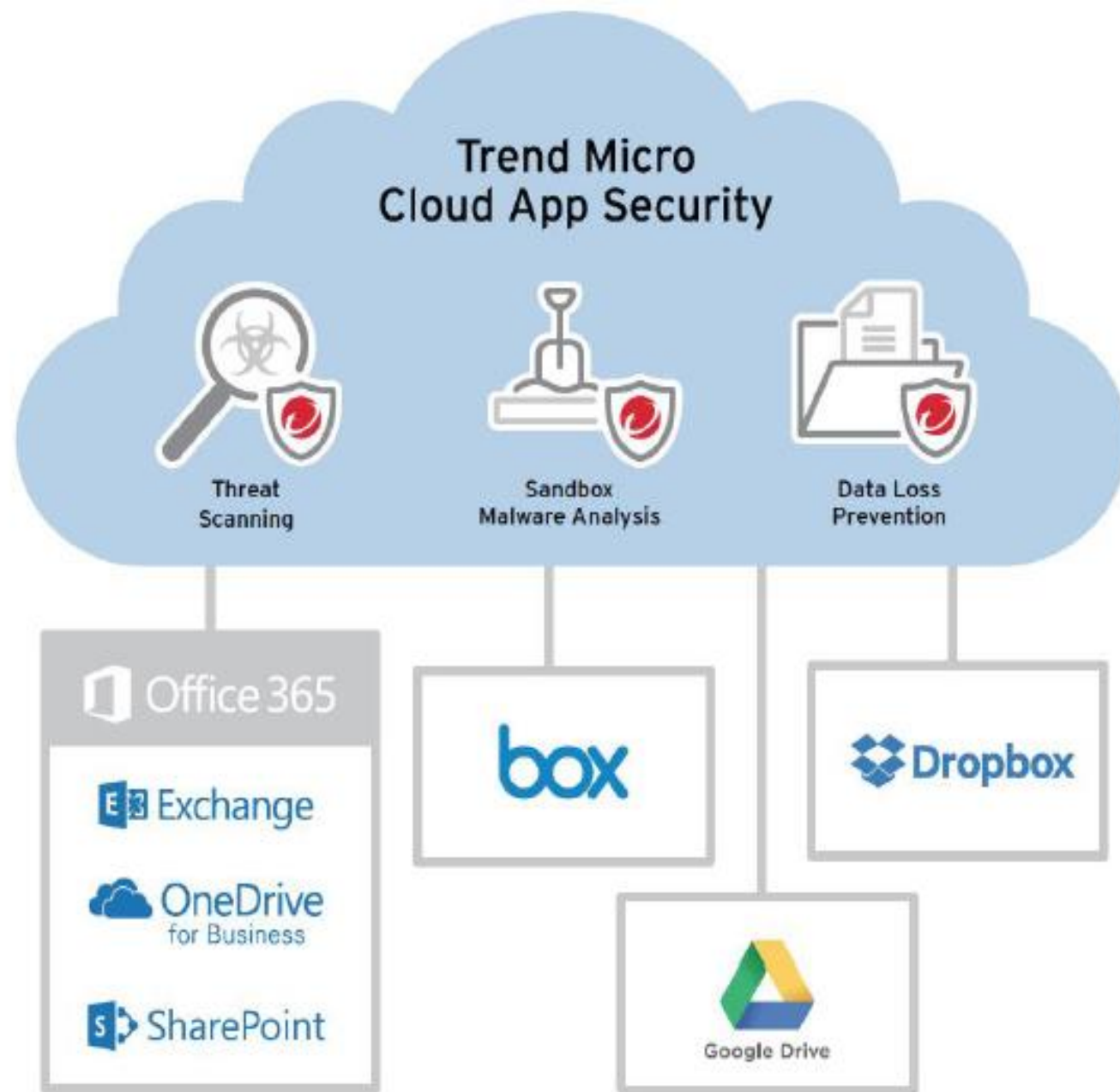
> IoT bezeichnet die Vernetzung von Gegenständen mit dem Internet, die es ermöglicht, physische und virtuelle Gegenstände miteinander zu vernetzen und sie durch Informations- und Kommunikationstechniken zusammenarbeiten zu lassen.



**IoT erzeugt Unmengen an Daten diese müssen Sinnvoll aufbereitet werden.**

**Nutzen Sie die Möglichkeiten von Azure um die Daten zu sammeln und Power BI in Azure um die Daten auszuwerten.**

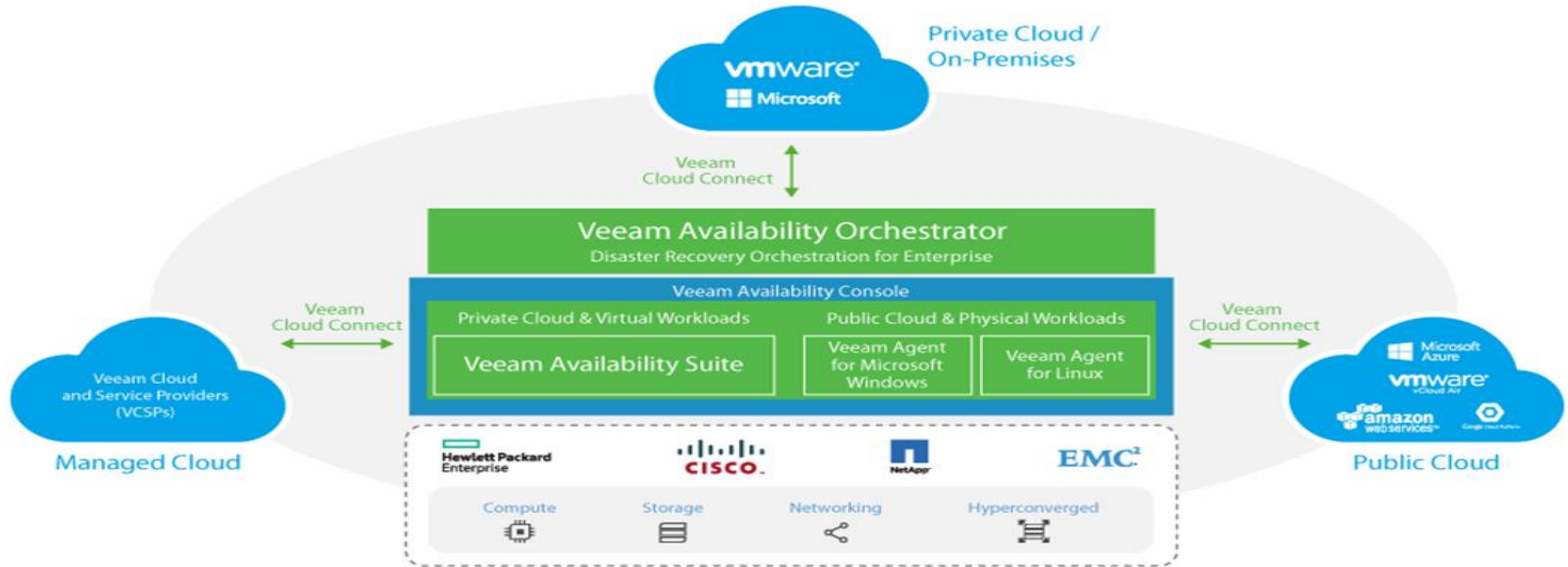
**Große  
Datenmengen  
müssen Sie  
schützen.**





# Datensicherung

## VEEAM Backup & Replication.



# Alle Serviceprovider und Cloud Modelle an einem Ort.

# Die ArrowSphere

## Ein Ort, viele Möglichkeiten

### AVAILABLE PROGRAMS

Vendor	Code Name	Type	Program Name	
Arrow	ARWS SaaS	↗	ArrowSphere SaaS Catalog Resell	👁
Arrow	ARWS-OPEN	🔗	ArrowSphere Open SaaS Catalog Resell	👁
BitTitan	BITMSP	🔗	BitTitan MSPComplete	👁
Brocade	BCSPP	↗	Brocade Cloud Service Provider Program	👁
Citrix	CSPP	↗	Citrix Service Provider Program	👁
F5 Networks	F5-CLP	↗	F5 Cloud Licensing Program	👁
McAfee	MSPP	↗	McAfee Managed Service Provider Program	👁
Microsoft	SPLA-CORPORATE	↗	Microsoft Services Provider Licence Agreement	👁
Microsoft	SPLA-ACADEMIC	↗	Microsoft Services Provider Licence Agreement Academic	👁
Microsoft	MSCSP	🔗	Microsoft Cloud Solution Provider (CSP)	👁
Microsoft	MSCSP-DE	🔗	Microsoft Deutschland Cloud Solution Provider	👁
Oracle	ORACLE_PAYG	🔗	Oracle Cloud	👁
Oracle	ORACLE_PAYG	🔗	Oracle Cloud	👁
SoftLayer	SOFTLAYER	🔗	SoftLayer	👁
Symantec	ExSP	↗	Symantec ExSP Program	👁
Trend Micro	TMMSP	↗	Trend Micro Managed Service Provider Program	👁
Veeam	VCPR	↗	Veeam Cloud Provider Rental Program	👁
Veeam	VCP	↗	Veeam Cloud Provider Program	👁
VMware	VCPP	↗	VMware vCloud Air Network Program	👁
Zimbra	ZIMBRA	↗	Zimbra	👁

#### SIMULATE

- ☰ Stack builder
- 🏠 My Services
- 📄 SaaS finder
- 📄 Software finder
- 📄 IaaS finder
- 📄 Stack finder

#### Programs

#### MENU

- 🏠 Dashboard
- 🏠 Widget Dashboard
- 📊 Analytics
- 👤 Staff Management

#### EDITORS

- 🔗 Pricelist editor

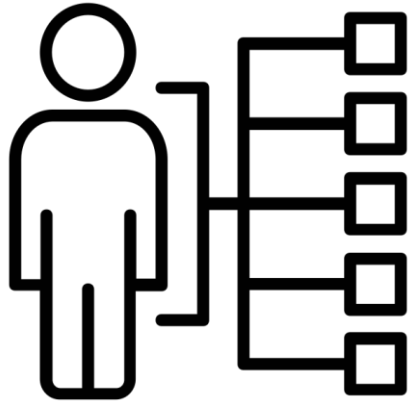
#### BUSINESS

- 📅 Tracking
- 📄 Subscriptions
- 📊 Pricing plan
- 📄 Reports: Software
- 📄 Billing Statements
- 📄 Quotes
- 📄 Orders
- 👤 Users
- 🏠 Companies
- 📞 Contacts

**Profitieren Sie von den  
Umfassenden Möglichkeiten  
unseres SDK.**

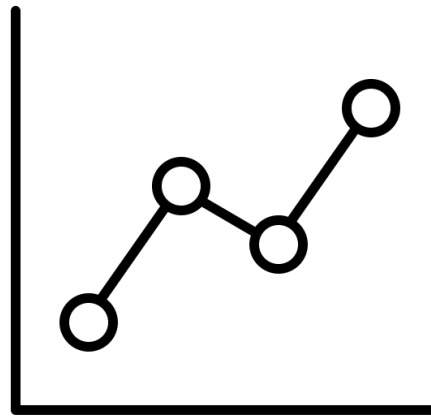


# End customers front office



- **Manage users**

Invite contacts  
Assign roles



- **Manage Licenses**

View details  
Change seats  
View history



- **Buy services**


# Manage seats

# Manage add-ons seats

# View available add-ons

# Extract daily usage for Azure

## Office 365 Business Essentials



Friendly Name : My Office License  
Activation date : 03/11/2017  
Renewal date : 02/11/2018

Seat(s) purchased: 10  
Seat(s) assigned: 5

[See History](#) [Change seats](#)

Activated ●

## Manage your Add-ons for this license

Add-on	Status
Audio Conferencing	Activated <span style="color: green;">●</span>
Exchange Online Advanced Threat Protection	Activated <span style="color: green;">●</span>
Microsoft MyAnalytics	Activated <span style="color: green;">●</span>
Office 365 Extra File Storage	Suspended <span style="color: red;">●</span>

Friendly Name : My Exchange Add-on  
Activation date : 03/11/2017  
Renewal date : 02/11/2018

Seat(s) purchased: 10  
Seat(s) assigned: 5

[See History](#) [Change seats](#)

## Available Add-ons for this license

### You may be interested in

#### Exchange Online Archiving for Exchange Online

SKU: 2828BE95-46BA-4F91-B2FD-0BEF192ECF60




Price for 1 seat  
**3 USD**  
per Month

[View](#) [Add to cart](#)

#### Office 365 Threat Intelligence

SKU: EFE1183A-8FA0-4138-BF0A-5AE271AB6E3C



Price for 1 seat  
**8 USD**  
per Month

[View](#) [Add to cart](#)

# End customers front office


View history for each license

Who did it?  
When?  
And what?

Take a look at your license history

[← Back to list](#) Choose another license ▼

### Office 365 Business Essentials



**Activated** ●

Friendly Name : My Office License  
Activation date : 03/11/2017  
Renewal date : 02/11/2018

Seat(s) purchased	Seat(s) assigned
<b>10</b>	<b>5</b>

11/18/2017 19:50	Seats decrease	By John Hammond ▼
11/18/2017 19:38	Seats increase	By Sarah Connors ▲
<b>State Before Action :</b> 1 Seats		
<b>State After Action :</b> 4 Seats		
11/18/2017 19:32	Created	By Nathan Drake ▼

**Kunden haben durch die API  
Anbindung Ihres ERP Systems  
deutliche Automatisierungs-  
vorteile erzielt.**



**Kommen Sie zu uns an den Stand!**



# Thank You